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### **QUESTIONNAIRE**

NAME OF THE COMPANY Barter Books Ltd.

**YEAR FOUNDED** 1991

**NUMBER OF EMPLOYEES** 52 (40 FTE)

**SECTOR** Retail

**LISTED ON LSE** Y / N No

HEADQUARTERS ADDRESS Alnwick Station, Northumberland, NE66 2NP

**INTERNATIONAL OFFICES** Y/N No

WEBSITE ADDRESS barterbooks.co.uk

**YEAR WEBSITE LAUNCHED** 1995

#### **REASONS FOR OPENING THE WEBSITE:**

Secondhand and antiquarian books area natural for worldwide sale via the web.

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**OPTIONAL** 

**NAME Stuart & Mary Manley** 

EMAIL bb@barterbooks.co.uk

**CONTACT NUMBER 01665 604888** 

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#### **QUESTIONNAIRE**

| NAME OF THE COMPANYBP plc   |
|---|
| <b>YEAR FOUNDED</b> 1909  |
| NUMBER OF EMPLOYEES   |
| SECTOROil and Gas   |
| LISTED ON LSE Y   |
| HEADQUARTERS ADDRESS1 St James's Square, London, SW1Y 4PD                   |
| INTERNATIONAL OFFICES Y   |
|   |
| WEBSITE ADDRESSwww.bp.com   |
| YEAR WEBSITE LAUNCHED1995 – placeholder page; main website launched ir 1996 |

REASONS FOR OPENING THE WEBSITE: Placeholder to ensure the domain name not used by anyone else, as the dotcom revolution started to gain momentum. Main webpage, as part of the dotcom period for marketing and ecommerce purposes. Many uncontrolled BP webpages were rapidly developed by various businesses, peaking in around 275 in 2002. Company to standardize then introduced from 2001/2 leading to the creation of www.bp.com as it is today.

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| OPTIONAL                     |
|------------------------------|
| NAMEPeter Housego            |
| EMAILpeter.housego@uk.bp.com |
| CONTACT NUMBER024 765 73929  |
| PLEASE RETURN TO:            |

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### **QUESTIONNAIRE**

NAME OF THE COMPANY ECM Selection

YEAR FOUNDED 1984 (I think!)

**NUMBER OF EMPLOYEES** 11

**SECTOR** Technical Recruitment

LISTED ON LSE N

**HEADQUARTERS ADDRESS** Stow-cum-Quy, Cambridge CB25 9AS

**INTERNATIONAL OFFICES** N

**WEBSITE ADDRESS** \_http://www.ecmselection.co.uk/

(this superseded <a href="www.ecmsel.co.uk">www.ecmsel.co.uk</a> – in the past only six letters were allowed in the main part of the name, I believe)

YEAR WEBSITE LAUNCHED 1996 (I think)

REASONS FOR OPENING THE WEBSITE:

To attract more applicants (candidates for high-tech jobs)

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**OPTIONAL** 

**NAME** Martin Constantinides

EMAIL martin@ecmselection.co.uk

**CONTACT NUMBER 01223 813399** 

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**REASONS FOR OPENING THE WEBSITE:** 

### **QUESTIONNAIRE**

| NAME OF THE COMPANY Ekioh ltd                                  |  |
|--|--|
| YEAR FOUNDED 2006  |  |
| NUMBER OF EMPLOYEES 7  |  |
| SECTOR<br>Software for digital tv                              |  |
| LISTED ON LSE Y/N  |  |
| HEADQUARTERS ADDRESS<br>17b sturton street, Cambridge, cb1 2sn |  |
| INTERNATIONAL OFFICES Y/N N                                    |  |
| WEBSITE ADDRESS<br>Www.ekioh.com                               |  |
| YEAR WEBSITE LAUNCHED 2007                                     |  |

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First major licensee (Motorola) strongly hinted that we would find it easier to get through their procurement department by having a web presence. It was enough to demonstrate to them that our product existed, even though it took me one weekend to create.

| OPTIONAL                         |  |
|----------------------------------|--|
| NAME<br>Piers Wombwell           |  |
| EMAIL piers@ekioh.com            |  |
| CONTACT NUMBER                   |  |
|                                  |  |
| PLEASE RETURN TO:                |  |
| Marta Musso, mrt.musso@gmail.com |  |

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### **QUESTIONNAIRE**

| MATER                          |                                    |
|--------------------------------|------------------------------------|
| YEAR FOUNDED1994               |                                    |
| NUMBER OF EMPLOYEESone         |                                    |
| SECTOR                         | marketing and business development |
| LISTED ON LSE N                |                                    |
| HEADQUARTERS ADDRESSQatar      |                                    |
| INTERNATIONAL OFFICES Y        |                                    |
| WEBSITE ADDRESSwww.mater.co.uk |                                    |
| YEAR WEBSITE LAUNCHED 1994?    |                                    |

#### **REASONS FOR OPENING THE WEBSITE:**

To be ahead with technology, to promote my new company, to advertise to a wider audience, etc

i started MATER as a marketing consultancy in 1994 in the UK but moved to Qatar in 2011...my business focus has also changed considerably (!)...i now promote a range of natural health and nutrition products across the world,

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and help others create their own lucrative health business! Hope that helps you ;)

| OPTIONAL                 |           |  |
|--------------------------|-----------|--|
| NAMEbuck_                |           |  |
| EMAIL<br>julie.buck@mat  | ter.co.uk |  |
| CONTACT NUMBER+ 33535155 |           |  |

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### **QUESTIONNAIRE**

| NAME OF THE COMPANYThe creativity partnership                 |  |
|---|--|
| YEAR FOUNDED2001  |  |
| NUMBER OF EMPLOYEES2  |  |
| SECTORconsulting  |  |
| -   |  |
| LISTED ON LSE N   |  |
| <b>HEADQUARTERS ADDRESS</b> 6 Eltisley avenue cambrdge cb39jg |  |
| INTERNATIONAL OFFICES N                                       |  |
| WEBSITE ADDRESSwww.tcp-uk.co.uk                               |  |
| YEAR WEBSITE LAUNCHED 2001                                    |  |

#### **REASONS FOR OPENING THE WEBSITE:**

As a new company, I felt it was essential to have a website to project a professional image to our clients, but I did also have brochures printed. It was the transition stage, when one used both. Initially we didn't have any case studies to put on the website, so it focussed on describing the capabilities of the people, the sort of work we could do

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and our values. We took care to design it with low graphical content so it would open quickly even for people with old slow computers. Mobile phones weren't considered. It was written in FrontPage by a colleague

Today it looks desperately old fashioned and keep promising myself I'll replace it with a modern, clean, mobile-friendly website with good cms, probably wordpress.....

Very few of the brochures were actually used because the web rapidly took over, and as the company developed (clarifying its business proposition and gathering more case studies of past projects in the process), it was so easy to update the website that we never bothered to reprint the brochures (A pity because the graphical design of the brochures was much better than the website!)

| OPTIONAL        |                  |  |
|-----------------|------------------|--|
| NAME<br>miller_ | anne             |  |
|                 | anne.miller@Tcp- |  |
| CONTACT NUMBEI  |                  |  |

PLEASE RETURN TO:

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### UK companies and the web archives, archives

<archives@unilever.com> 7 November 2014 12:00

To: Marta Musso <mrt.musso@gmail.com>

Dear Marta, Thank you for your enquiry. You should be able to find the majority of informa<on you need on the

main Unilever webpage: hCp://www.unilever.com/

We believe that the website dates back to the 1980s, though none of our staff were working here at that <me to confirm this. I would suggest that you take a look at the Internet Archive (hCp://archive.org/web/), who have snapshots of the Unilever PLC website going back to 1996.

Kind Regards Joanne